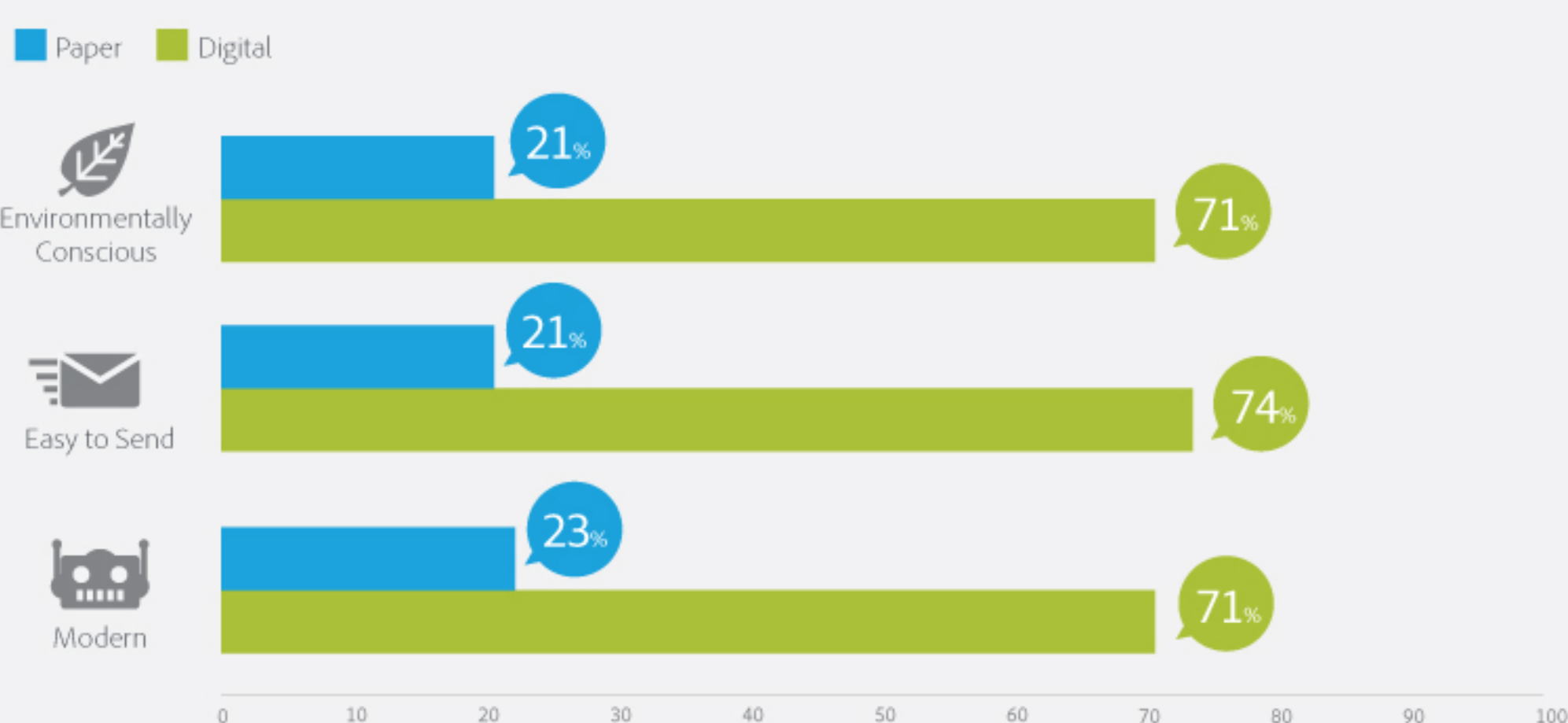


# Paper: An Endangered Species?

U.S. managers cite major concerns over paper's impact on business processes, security and environment



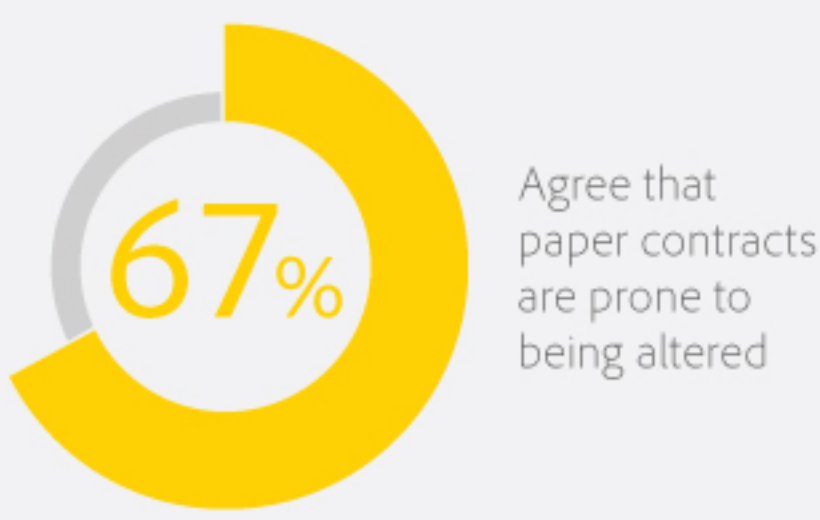
## Paper versus Digital: public perceptions



## Which is more secure?



## Trust issues



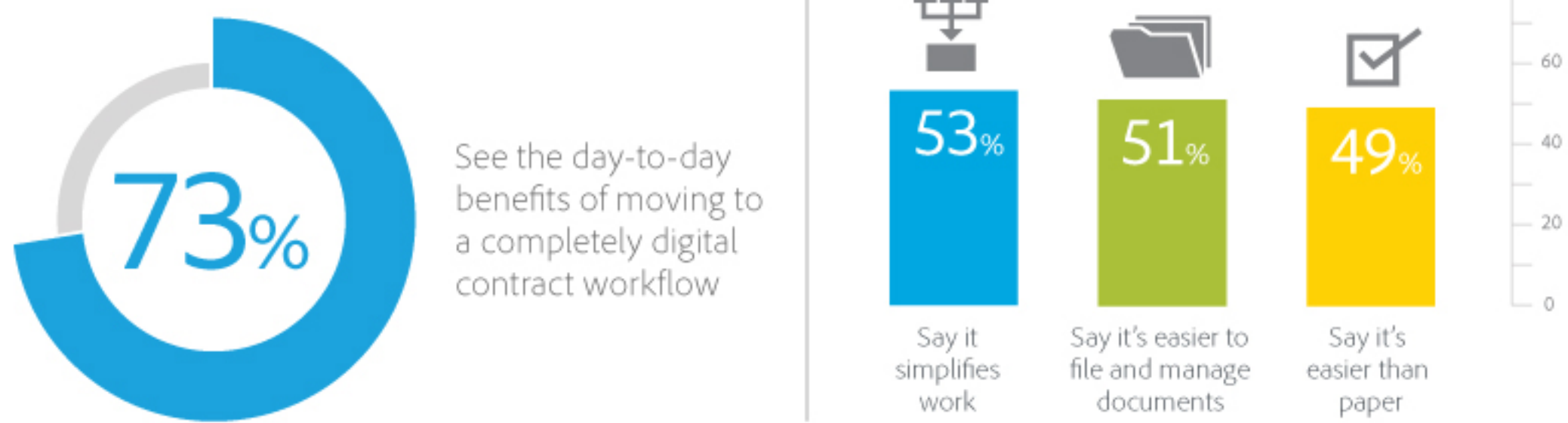
## Is your office truly digital?



## Most people want to work for digital companies



## Benefits of a digital workflow



## How digital are you?



Source: Edelman Berland survey of 1,051 managers in small, medium, and large businesses who sign, draft, send, or sign contracts and agreements, February 2013.