



PRODUCT DESCRIPTIONS AND METRICS

PDM: Adobe Media Optimizer: Audience Management (2015v1)

Products and Services described in this PDM are On-demand Services and are governed by the terms of the General Terms, the Exhibit for On-demand Services and Managed Services, this PDM, and the applicable sales order.

PRODUCT SPECIFICATIONS

1. Adobe Media Optimizer: Audience Management – Product Description.

- 1.1 License Metrics. Adobe Media Optimizer: Audience Management may be licensed in one or both of the following ways:
 - (A) per-Monthly Unique Profile. “Monthly Unique Profile” means each unique user or visitor of applications or websites for whom data has been stored through the On-demand Services at Customer’s request during a calendar month; and
 - (B) per-Impression. “Impression” means a single server call to the On-demand Service’s data collection server.
- 1.2 **Description.** Adobe Media Optimizer: Audience Management is a service and user interface for managing digitally addressable consumer data. The service allows Customer to aggregate various data sources and combine common traits of visitors in order to define high value audience segments that can then be applied to applicable use cases – such as unifying users across all touch points, look-a-like modeling, ad targeting, or content targeting for site-side optimization.
- 1.3 **Product Limitations and User Restrictions.** Adobe Media Optimizer: Audience Management may not be used in conjunction with Adobe Media Optimizer Standard.

PRODUCT SPECIFIC LICENSING TERMS

2. **License.** A portion of the license grant in Section 2.1(A)(2) (License Grant from Adobe) of the Exhibit for On-demand Services and Managed Services may be sublicensed by Customer solely to Strategic Partners to enable Strategic Partners to install the Distributed Code solely on Strategic Partner Sites. All references to “Customer Data” in section 2.4 (License Grant from Customer) of the Exhibit for On-demand Services and Managed Services also include “Strategic Partner Data” and “Third-Party Data” if Customer has obtained the right from the Strategic Partner or Third-Party Provider to grant Adobe such rights.
3. **Transferring Transmitted Data.** Upon request by Customer, Adobe will transmit specified Transmitted Data to a Targeting Platform on behalf of Customer. Customer is responsible for ensuring that any use or combination of the Transmitted Data (by Customer, the Targeting Platform, or other third parties) complies with Customer’s obligations under this Agreement and all applicable laws, guidelines, regulations, codes, rules, and established industry best practices for data usage and privacy (such as the DAA Self-Regulatory Principles when applicable).
4. **Use of a Targeting Platform.** Adobe’s transfer of Transmitted Data to a Targeting Platform does not constitute a grant to Targeting Platform or other third parties the right to access Adobe’s online reporting interface or tools or to receive reports generated by Customer within Adobe’s online reporting interface or tools. In addition, if the Transmitted Data is modified or combined with other data and subsequently transferred back to Adobe for use in connection with Adobe’s products and services, such data is considered Third-Party Data, and Customer expressly authorizes such transfer and promises to use and transfer such Third Party Data in accordance with any terms, conditions, or policies of the Third Party. Adobe does not control, or have responsibility for, either the usage of the

Transmitted Data by Customer through the Targeting Platform or for Customer's combination of the Transmitted Data with any other data through the Targeting Platform's technology or services.

5. **Additional Privacy Terms.** The following sections are added to section 5 (Privacy) of the Exhibit for On-demand Services and Managed Services:
 - 5.1 **Ad Targeting.** If Customer is either located in the U.S. or uses the On-demand Services on Customer Sites directed towards visitors located in the U.S., Customer must abide by the DAA Self-Regulatory Principles in connection with its use of the On-demand Services.
 - 5.2 **Strategic Partners.** Customer is responsible for Strategic Partners' compliance with applicable laws, guidelines, regulations, codes, and rules (including the DAA Self-Regulatory Principles where applicable). Customer is also responsible for ensuring that Strategic Partner provides a privacy policy on its site that:
 - (A) identifies the collection and use of information gathered in connection with On-demand Services; and
 - (B) offers individuals an opportunity to opt out (or opt in if applicable law requires) to the collection or use of information gathered in connection with the On-demand Services.
 - 5.3 **Personal Data.** Customer must ensure that Customer, Customer's Strategic Partners, and Customer's Third-Party Data Providers do not transmit, provide, or otherwise make available to Adobe any Personal Data and do not derive Personal Data by, for example, any linking of, or cross-comparison of, the Transmitted Data with other data that the Targeting Platform may possess or acquire from third party sources.
 6. **Additional Claims.** Customer's defense and indemnification obligations set forth in section 6 (Claims) of the Exhibit for On-demand Services and Managed Services will also apply to Claims that arise from either:
 - 6.1 a Strategic Partner's actions, a Third-Party Data Provider's actions, or Customer's actions in connection with using a Targeting Platform; or
 - 6.2 the use, display, exchange, or transfer of Transmitted Data between and among Strategic Partners, Third-Party Data Providers, or Targeting Platforms and Adobe.
 7. **Effect of Termination.** Customer's obligations regarding the removal of Distributed Code in section 4.1(B)(2) (Effect of Termination or Expiration) of the Exhibit for On-demand Services and Managed Services also apply to Strategic Partner Sites.
 8. **Support.** Any valid On-demand User or network operations personnel of Customer will have access to product technical support for the On-demand Services by contacting Customer's account manager via email address or phone during normal business hours, which are 9am – 6pm Customer's local time.
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Additional Definitions for Product Specific Licensing Terms.

9. **"DAA"** means Digital Advertising Alliance.
10. **"Reports"** has the meaning stated in the Exhibit for On-demand Services and Managed Services, but it includes Transmitted Data as well as Customer Data.
11. **"Strategic Partner"** means any third party entity that has entered into an agreement with Customer that:
 - 11.1 authorizes the collection of data via the Distributed Code from such third party and the transfer of such data to Adobe and a Targeting Platform;
 - 11.2 authorizes Customer to access, use, display, and combine such data from the third party with Customer Data and Third-Party Data in conjunction with the On-demand Services; and
 - 11.3 incorporates Adobe's required terms and conditions applicable to Strategic Partners, as set forth in this PDM.
12. **"Strategic Partner Data"** means data collected from Strategic Partner Site(s) via the Distributed Code.
13. **"Strategic Partner Site(s)"** means current and future website(s) and applications that are owned by Strategic Partner, contain Strategic Partner's brand or logo, and for which Strategic Partner creates, maintains, controls, and is responsible for the relevant privacy policy or related disclosures displayed or linked from such websites and

applications.

14. “Targeting Platform” means any entity (e.g., demand-side platform, ad server, or content management platform) that has entered into:

14.1 an agreement with Customer authorizing such entity to access and use Transmitted Data; or

14.2 a data access agreement with Adobe to access and use Transmitted Data. Adobe may be considered a Targeting Platform if Customer licenses certain Adobe Technology (e.g., Adobe Media Optimizer Premium) that functions as a demand-side platform, ad server, or content management platform.

15. “Third-Party Data” means data provided by a Third-Party Data Provider.

16. “Third-Party Data Provider” means any third party entity that has entered into:

16.1 a data provider agreement with Adobe authorizing Adobe to access, use, display, and transmit such third party’s data on behalf of Adobe’s customers; or

16.2 an agreement with Customer authorizing Customer to access, use, display, and transmit such third party’s data in conjunction with the On-demand Services.

17. “Transmitted Data” means, collectively, Customer Data, Strategic Partner Data, and Third-Party Data.
