

# Adobe Sign and Conga Composer.

Save time, reduce errors and increase productivity by using Conga Composer with Adobe Sign to dynamically create and send documents for signature.

Conga Composer makes it easy to dynamically create documents from Salesforce. [Adobe Sign](#), an Adobe [Document Cloud](#) solution, accelerates the signature process. Together, they help you execute agreements more efficiently by streamlining document generation and [e-signatures](#) directly from your Salesforce account.

## **Close business faster.**

Composer's integration with Adobe Sign simplifies the entire document generation, delivery and execution process.

Easily create dynamic documents directly from Salesforce by automatically populating richly formatted templates with data from any standard or custom Salesforce object. Send that document for signature using Adobe Sign and let your recipient(s) sign from anywhere, on any device, at any time. Signers simply receive an email with a link that guides them through the document, where they can complete the signing process in just a few quick clicks without downloading or installing any software.

Once signed, the Salesforce record is automatically updated, and a PDF of the executed contract is stored within Salesforce. All parties receive copies of the signed document, and the entire process can happen in a matter of minutes.

## **Boost productivity.**

The integration between Conga Composer and Adobe Sign is designed to help you and your team work more efficiently. Improve sales productivity by going 100% digital—freeing your team to sell even more. With Composer integrated into Adobe Sign, you can:

- Create and send documents for signature in a single click
- Predefine recipients, routing order and agreement settings
- Dynamically group, show or hide document content and Salesforce data according to business rules
- Sign agreements anywhere in the world with international language support for both senders and recipients
- Take advantage of in-person signing on any iOS or Android device
- Log activities, create follow-up tasks and track the status of agreements in Salesforce
- Capture data from signers and push it back into Salesforce

## **Eliminate errors.**

Relying on outdated, manual processes can lead to costly errors that impede or delay the closing and fulfillment of important deals. With Conga Composer and Adobe Sign, you can rest assured knowing the information you're sending is correct.

- Merge data from multiple standard or custom Salesforce objects including product tables and related lists
- Use customized document templates to produce consistent output results every time

## **Securely store and access.**

With Adobe Sign, every version of your contract is filed automatically and securely. Whether you're sending and receiving confidential documents or accessing them in the cloud, you can be confident that your information is safe because it's integrated into Adobe's rigorous security environment.

- Store documents right in Salesforce or in an online repository that's secure and simple to search. Use passwords and permissions to control document access and rest assured that all communications, passwords and documents are encrypted.
- Verify signers' identities through multiple mechanisms, including phone authentication, password protection and knowledge-based authentication (KBA) that uses industry-standard questions extracted from public and commercial databases.
- Automatically certify signed documents and help ensure document authenticity using Adobe Sign certificate signatures.

## **About Adobe Sign.**

From the company that developed PDF and Adobe Acrobat, Adobe Sign (formerly Adobe Document Cloud eSign services) is used by organizations of all sizes, including Groupon, NetApp, New Voice Media, and TiVo to accelerate signature processes, improve tracking, and centralize management of signed documents.

## **About Conga.**

Conga® is the developer of the Conga Suite including Conga Composer, the most popular document generation and reporting solution for Salesforce. The company was founded in 2006 to help Salesforce.com customers fully leverage their Salesforce data, and as a result, has rapidly built a fan base of more than 125,000 users in 45+ countries across all industries.



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