

## SOLUTION BRIEF

# Better together: Adobe Acrobat and Microsoft 365

## Reinvent your workflows with seamless integrations.

If the new hybrid world could be framed in one word, it would be *disjointed*. Disconnected tools. Multiple applications. Siloed workflows. Not to mention constant context shifting that slows down work and speeds up employee burnout. But even though how we work has changed, the nature of what we do hasn't. Contracts still need to be signed. Employees still need to be onboarded. Collaboration is just as important—if not more important—than ever.

To stay ahead, organizations need a new set of document tools that deliver better employee and customer experiences. By integrating Adobe Acrobat with the Microsoft 365 applications people use every day, we're creating faster, simpler ways for organizations to collaborate, transact, and work from anywhere.

## Benefits

### Working with Acrobat and Microsoft together.

Together, Adobe and Microsoft are helping build the future of work. Acrobat is the all-in-one PDF and [e-signature](#) solution that integrates intuitively with Microsoft 365 applications like Word, Outlook, SharePoint, and Teams. The result: more efficiency, better employee experiences, and improved security.

### Increase your efficiency.

*Give employees an easier way to get more done with automated and streamlined digital workflows that eliminate paper, printing, and mailing.*

**Automate your workflows.**

Acrobat and Microsoft 365 integrations save organizations time and money while reducing manual errors by automating routine, manual tasks.

**Go 100% digital.**

Removing paper-based processes from day-to-day work means faster [contract approvals](#), document access anywhere and anytime, and fewer costs associated with printing, mailing, and faxing. It also provides more sustainability with a solution that's as good for the environment as it is for the business.

**Keep business moving forward.**

With real-time collaboration tools, employees can work together more efficiently, keep track of key documents, and make sure projects stay on task.

# Improve the employee experience.

*Do more with fewer steps. Adobe and Microsoft work together, so teams experience less friction and more speed.*



## **Collaborate anywhere, anytime.**

Your teams can share, comment, and collaborate on documents easily in real time without sending emails back and forth and reconciling feedback from multiple documents. And they can do it on any device, thanks to a mobile-first experience that provides intuitive reading and viewing, even on smaller screens. Just click to open and start commenting.



## **Work any way you want.**

[Convert](#) and [combine](#) Word, Excel, or PowerPoint files to PDF in Microsoft 365, or work with Microsoft 365 files in Acrobat. The choice is yours.



## **Access all your tools, all in one place.**

Because employees can access and use powerful PDF tools right from Microsoft 365 applications, IT teams can maximize the value of their technology investment. Employees looking to work through complex tasks more efficiently can do so without jumping between multiple applications.

# Maintain security and trust.

As the trusted leaders of business solutions used by millions, Adobe and Microsoft are partnering to deliver unmatched modern work experiences. This starts with maintaining the highest levels of security. Acrobat meets ISO 32000 standards for electronic document exchange, including special-purpose standards like PDF/A for archiving, PDF/E for engineering, and PDF/X for printing. Additionally, Acrobat provides full-featured accessibility tools for validating and tagging PDFs. Through Acrobat and Microsoft integrations, you also get access to Microsoft Purview Information Protection. This provides an added layer of security, safeguarding sensitive data across clouds, applications, and endpoints to help you manage risks and protect and govern sensitive data.



Adobe Acrobat Pro has proven to be very successful for us due to its high quality and smooth operability across all devices and platforms.

**Stefan Bicher**

Head of IT Client Management,  
Viega Holding GmbH & Co. KG

# Customer success stories

A better way to work across every department, all around the world.

*Whether it's IT, HR, procurement, or more, see how you can put Acrobat and Microsoft 365 integrations to work just like these organizations did.*

## **More efficiency and value for IT teams.**

Acrobat helps IT teams maximize the value of their current investment by unlocking workflows within the applications they already use. Now teams can break down organizational silos while improving efficiency and the employee experience.

## **Speed, ease, and less paperwork for human resources.**

From onboarding new employees faster, to creating handbooks securely and collaboratively, updating offer letters, and securing confidential employee information, Acrobat is helping HR teams work more efficiently.

For example, when the COVID-19 pandemic swept through New South Wales, Australia, Health Infrastructure needed to make their work-from-home transition seamless. This meant creating a more efficient way to send contracts for signature from anywhere on any device. Learn how Health Infrastructure used Acrobat to [send documents for signature](#) directly from Microsoft Teams. [Read the full story.](#)

## **More collaboration and faster transactions for sales teams.**

Acrobat lets sales teams work together on proposals easily, collaborate on RFPs, and close deals faster with advanced e-signing capabilities from any device—and within the Microsoft applications they already use.

When entertainment technology company StarHub needed to enhance its customer experience during stay-at-home orders, it turned to Acrobat to make contracts and service agreements easier to use. Learn how improving speed, accuracy, and security helped the company save time while improving the customer experience. [Read the full story.](#)

## **All-digital, seamless contract processes for procurement.**

Acrobat helps digitize the entire procurement process with the ability to populate forms and contracts quickly, track them in real time, and collect e-signatures. It also eliminates paper, waiting, and having to toggle between different applications.

Germany-based Viega Group builds piping systems that transport water for heating and water systems to world landmarks like the Elbphilharmonie concert hall, Allianz Arena, Statue of Liberty, and the Pentagon. As a global company, they needed a faster, more streamlined way to fill out order forms from suppliers and government agencies without having to rely on paper. [Read the full story.](#)

## More efficiency starts with better integration.

No matter what changes come tomorrow, the need to do more with less remains the same. More speed, less context shifting. More time to work, less waiting. By helping organizations reimagine their workflows using Acrobat and Microsoft applications, we're boosting efficiency and improving collaboration. Let's talk about how we can do the same for you.

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