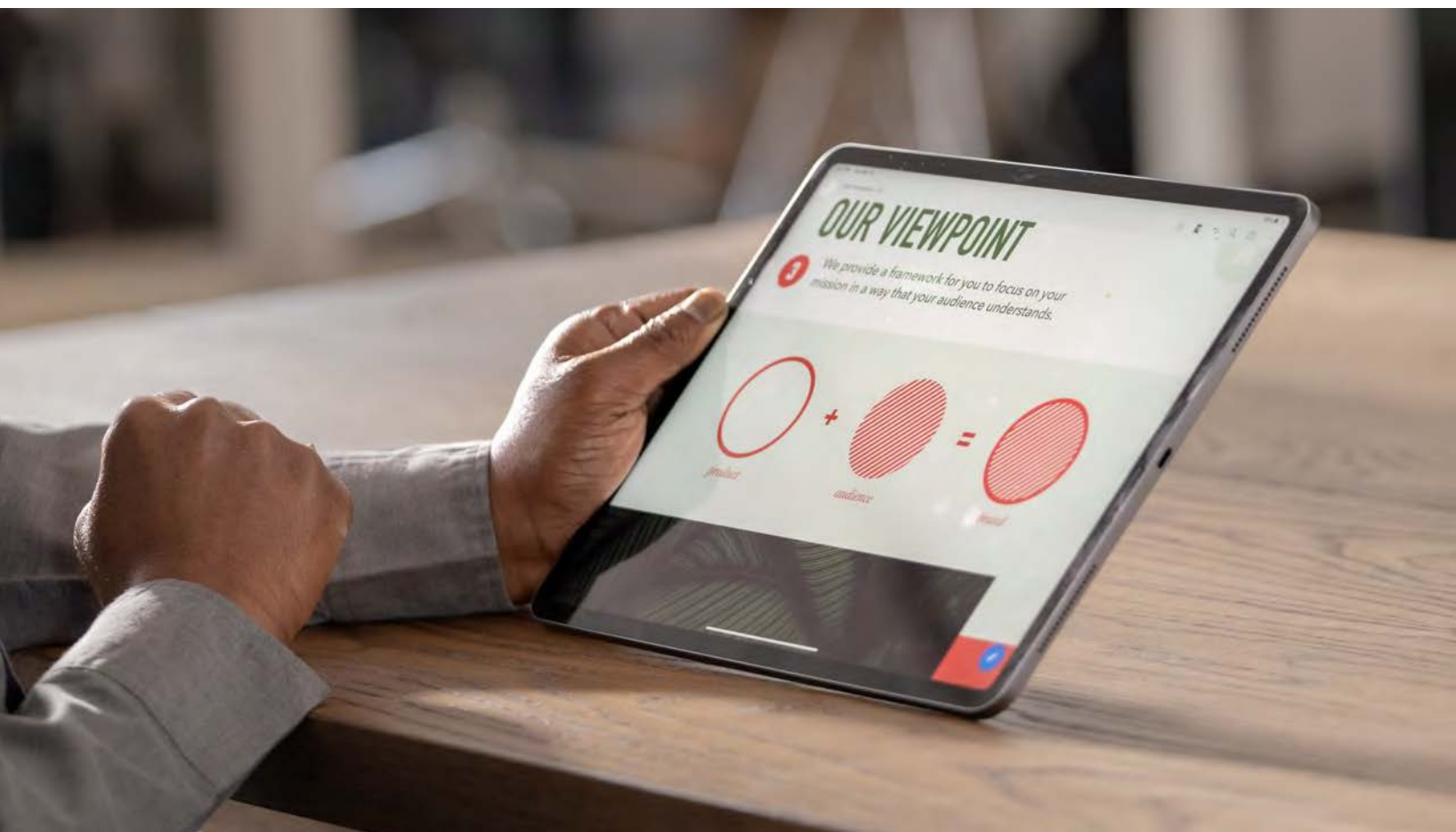


How Adobe Acrobat Sign and Acrobat Pro power workflows

A side-by-side feature comparison



Adobe Acrobat Pro gives your teams access to the PDF and e-signature tools they need to work from anywhere—across desktop, web, and mobile. But some organizations need more advanced features to run their business. With Adobe Acrobat Sign, you can deliver seamless, dynamic experiences and ensure your teams are empowered to manage increasingly complex workflows.

Discover how each solution stacks up to power your workflows by saving time, reducing costs, and boosting ROI.

Streamlining workflows with prebuilt integrations and APIs

With Adobe Acrobat Sign and Acrobat Pro, your teams can access PDF and e-signature tools directly from the apps they're already using. Acrobat Sign integrations help teams get more done within the flow of their work, boosting productivity and ROI.

Integrate seamlessly with cloud providers, leading business solutions, and APIs.

	Acrobat Pro	Acrobat Sign
 Self-service web forms Post signable forms on your website so visitors can easily sign agreements.	✓	✓
 Online payments Collect payments—including contract fees, donations, and online orders—right as customers fill and sign forms with a Braintree account (where available).	✓	✓
 Single sign-on Let users sign in with their existing Federated ID.	✓*	✓
 Google Drive Send documents for signature directly from Google Drive. †	✓	✓
 APIs Embed e-signature processes into your custom business applications and update data in back-end systems automatically with comprehensive APIs.	✗	✓‡
 Prebuilt integrations Quickly add e-signatures to your business applications with over 70 top-rated integrations, including Microsoft SharePoint, Dynamics, and Teams; Salesforce; Workday; Ariba; and Apttus.	✗	✓‡
 Microsoft 365 Send documents for signature directly from Microsoft Word, Outlook, PowerPoint, or Teams. §	✗	✓

* Requires Acrobat for enterprise VIP
† Requires free Adobe Acrobat for Google Drive add-on from Google Workspace Marketplace
‡ Requires Acrobat Sign Solutions for enterprise
§ Requires free add-in from Microsoft AppSource

Managing document workflows

Creating templates, sending documents, receiving responses, and managing users and settings requires many repetitive manual tasks. This increases risk for human error and employee burnout. The expanded features and functionality of Acrobat Sign are designed to keep your work flowing.

Streamline workflows for building, sending, tracking and managing documents.

	Acrobat Pro	Acrobat Sign
 Document management Track responses on documents out for signature, get email notifications, and send reminders from anywhere.	✓	✓
 Mobile-friendly workflows Scan paper documents to create PDFs with your mobile device camera, and send a text to your mobile device to easily add a handwritten signature on a computer without a touchscreen.	✓	✓
 Shared document library Store frequently used documents and forms as reusable templates, and share across your team.	✓	✓
 Administrative control Maintain administrative control over agreements by managing users and settings.	✓	✓
 Enterprise support Get 24x7, 365-day support with experts in licensing and other IT topics, as well as open and track support cases.	✓	✓ [*]
 Advanced roles and routing Precisely control business processes to automate signing and approvals, collaboration steps like form filling, delivery to certified recipients, and more.	✗	✓ [†]
 Workflow Designer Use a visual designer to create workflow templates that drive consistent, error-proof signature processes.	✗	✓ [†]

^{*} Requires Acrobat for enterprise VIP

[†] Requires Acrobat Sign Solutions for enterprise

Meeting industry standards and regulations

It takes a lot more than a hand-written signature to verify and protect individual identities. Adobe Acrobat Sign is the world's most trusted e-sign solution. Enterprise-level security reduces risk and helps you meet compliance requirements. Acrobat Sign Solutions can be configured to meet industry-specific regulations around the world, including HIPAA, FERPA, GLBA, and FDA 21 CFR part 11.

Adobe meets rigorous global standards for security and compliance.*

	Acrobat Pro	Acrobat Sign
 E-signature workflows Print, sign, scan, and return documents without a fax machine. Get the accuracy, authentication, and auditability of electronic signing, even when working with handwritten signatures.	✓	✓
 Digital signatures Comply with the most demanding signature laws and regulations. Signers use certificate-based digital IDs to verify their identity using desktop or cloud-based digital signatures.	✓	✓
 Manage signed documents Store signed documents and audit trails securely, and send copies to all parties automatically.	✓	✓
 Manage users and groups Manage active users and define user group-specific settings.	✗	✓
 Account delegation Delegate account viewing, sending, or modifying permissions to a different person, such as when someone is on vacation or leaves the company.	✗	✓ [†]
 Enhanced e-signature authentication Ask signers to type a one-time verification code delivered to their phone or use knowledge-based authentication.	✗	✓ [‡]

*See [Adobe Compliance Certifications, Standards, and Regulations](#) for the latest compliance information.

[†] Requires Acrobat Sign Solutions for enterprise

[‡] Knowledge-based authentication is available in the United States only; additional fees apply

Customizing documents and forms

When creating and sharing documents to be signed, no two use-cases are the same. You might need to create forms for an on-brand signup experience for millions of customers. Or, you might need to send a contract to a single important stakeholder. In many cases, you're tasked with doing both. If you require advanced functionality, Acrobat Sign is the best fit for your organization.

Customize documents and forms according to your exact specifications.

	Acrobat Pro	Acrobat Sign
 Form creation Automatically add signature and business fields to documents before sending using Adobe Sensei—Adobe's artificial intelligence technology—or create your own custom form fields.	✓	✓
 E-signatures Obtain signatures using links, emails, and web or mobile apps—or collect in-person signatures with the Acrobat Sign mobile app.	✓	✓
 Bulk sign Send one document to many people using the "Send in bulk" tool so each recipient gets a personalized version to sign.	✓*	✓
 Branding Easily add logos, taglines, and key messages to create a branded a customized signing experience.	✓	✓
 Stamps Let participants add a visible business stamp to your document or form, such as a "Received" stamp, a company seal, or a personalized Hanko stamp in Japan.	✓	✓
 Advanced forms Add advanced calculations, conditional logic, hyperlinks, and more to forms.	✓	✓
 Languages Let senders and signers choose from 34 available languages.	✓	✓
 Advanced language support Let senders request signatures in additional languages.	✗	✓†
 Customized application experiences Fine-tune default settings for security, authentication, the send-page experience, and more.	✗	✓

* Up to 50 recipients at a time with Acrobat Pro or 300 at a time with Acrobat Sign Solutions for business or enterprise
† Requires Acrobat Sign Solutions for enterprise

Signed, sealed, and delivered.

Adobe Acrobat Sign simplifies and automates workflows to empower your teams to focus on the work that matters most—resulting in cost savings, revenue growth, and new opportunities that drive greater ROI. With Acrobat Sign integrations, you can connect e-signatures with the tools you use every day—from Microsoft, Workday, Salesforce, and more.

With Adobe Acrobat Pro, one tool can be used to perform a wide variety of document management functions—collaborating with teammates, editing PDFs, collecting signatures, and more. It's everything you need to make work happen, no matter what device you're using.

Empower your teams with the complete e-signature solution for securely managing complex workflows. Get started with Adobe Acrobat Sign today.

[Contact us](#)



Adobe, the Adobe logo, Acrobat, the Adobe PDF logo, and Sensei are either registered trademarks or trademarks of Adobe in the United States and/or other countries. All other trademarks are the property of their respective owners.
© 2023 Adobe. All rights reserved.