

The foundation for experiencedriven success.

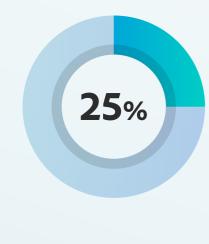
Circumstances surrounding COVID-19 encourage companies to digitally transform

to continue supporting their customers. Organisations that have the technology to deliver relevant, high-value, and real-time customer experiences at scale are becoming more resilient to change. It requires a rock-solid foundation of tools and processes that ensure a spot-on view of every customer, all the time. Here's what it looks like.



A centralised content and

campaign management hub.



25% of customer experience leaders say **content** management is one of their top three priorities for 2020.



53% of large organisations say outdated workflows are one of their top three barriers to successfully creating digital experiences.





for all audiences.











42% of companies are 'very confident'

improvement in their business after implementing customer experience pesonalisation tactics.



customer identities across online and offline touchpoints.

they can resolve



data in exchange for a more personalised experience.

83% of customers are

willing to share their



78% of companies 81% say that obtaining



struggle to analyse

their current data for

acting on opportunities

while it's still relevant.



and analysing more

data at even greater

challenge in the future.

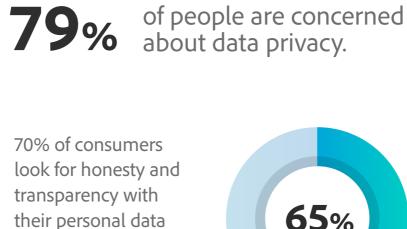
speeds will be a



Security for every

layer, process, and touchpoint.





companies to trust.





Brands with clear data strategies and those invested in integrated, cloudbased technology stacks are 65% more likely to say

their data protection

focus is a win.



34% of leading

businesses say



36% of companies on

the forefront of cus-

mapping the tomer experience say 36% customer journey, they **exceed their top** targeting and business goals by a personalisation are top priorities



34%

for 2020.



significant margin, compared with only 12% of mainstream companies.

Discover what you need to create a powerful foundation for customer experience success. Learn more



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Greater Personalization,' Accenture Interactive, 2018. 'Setting the Stage: The New World of Data,' CIO, Oct 18, 2018. 'Study: Consumers Increasingly Concerned with Data Security, Privacy,' American Bankers